



"We ensure outstanding service, value, quality, product, and price."

# THE DURGAN TRAVELER 2017-18 VACATION TRAVEL

**QUITE SIMPLY THE BEST VALUES IN TRAVEL**

Durgan Travel has been serving the travel community in New England for 48 years, originally as "The Durgan Group" at Crimson Travel, then Thomas Cook Travel. In March 1995, we spun off and opened in Stoneham as Durgan Travel Service.

We are a **full-service travel agency and tour operator**, and can provide **excellent rates on all domestic and international cruise lines** as well. We specialize in **mostly or all-inclusive** European vacations at **super low group rates (available for individual travelers as well)**. Our rapid growth is due to the incredibly priced European tours that we have developed over the last 25 years. Our tour volume is such that we are a **top producer** out of Boston for several of the major European airlines, and our rates with them reflect this.

### THE VALUE WE PROVIDE

All Durgan Travel tours are promoted with round-trip flights included, while most other tour operators promote their trips "land only" with flights extra. When you compare a Durgan tour to the competition, we include **all daily touring and admissions, four-star hotels, and usually include at least two meals daily**, and in some instances, **lunch and/or wine tastings** as well. Each tour is hosted by an **expert local guide**, who is with the group throughout the itinerary, and we hire **local step-on guides** at most venues we visit! **Quite simply, we have the very best buys in the marketplace, with the highest value!** You are not paying for fancy brochures and TV/radio advertising, and Durgan Travel buys our tour arrangements direct in Europe, so we are not paying for a middleman nor for expensive national promotion of our tours! We also have the **very best rates on contracted round-trip flights to Europe**, due to our high volume. If you compare a Durgan tour with the competition and add up all the touring, meals, and extras, you will realize **we have the very best deals and packages!** With the competition, you will pay from \$50 to \$80 for a half-day optional tour, and \$90 to over \$200 for a full-day tour. Missing dinners cost on average from \$35 to \$50 per person!

### A FULL-SERVICE TRAVEL AGENCY

Durgan Travel is a **full-service travel agency**. We have a **retail department** that handles **individual** travel needs: cruises, flights, hotel packages, and other tours. Every day, we receive specials from cruise lines, tour operators, airlines, and resorts. We can book anything from the Sunday travel section, and if we handle your reservations, **you have the peace of mind of working with a company you know and trust**. Bookings made with one of the online travel sites don't include follow-up service – good luck if a problem arises!

### OUR 2017 & 2018 TOURS

Time is winding down on our 2017 schedule of trips, but there should still be time for you to join one of the trips listed here if interested. We are putting our 2018 tours together at a rapid rate, and we anticipate having an even larger selection to choose from in the upcoming months. If you do not see the destination of your choice here, or the right dates for your travel, please call us, as **we do sell select tour partners' products**. It may not be as inclusive and as great a buy as our product, but it will be the very best product in the marketplace

outside of our own tours!! **Full promotional flyers and reservation forms for all trips and cruises listed on this sheet are downloadable at our website under the "Current Tours" tab.**

<b>ALL/MOSTLY-INCLUSIVE 2017 TOURS</b>			
<b>AIR, HOTEL, MOST MEALS/TOURS, ESCORT, TAXES, MORE</b>			
Grand Tour of Italy	10/3-14	12D10N	\$3719
Greece w/Greek Isles Cruise	10/5-14	9D7N	\$2799
Ireland	10/6-14	9D7N	\$2499
Grand Tour of Sicily	10/12-20	9D7N	\$2799
Portugal	10/17-25	9D7N	\$2399
Florence/Rome	10/20-28	9D7N	\$3349
Budapest, Vienna, Prague	10/20-29	10D8N	\$2579
Siracusa, Taormina & Messina	10/27-11/5	10D8N	\$2939
Memphis New Year's	12/28-1/2	6D5N	\$CALL
California Tournament of Roses	12/29-1/3	6D5N	\$2649

<b>ALL/MOSTLY-INCLUSIVE 2018 TOURS</b>			
<b>AIR, HOTEL, MOST MEALS/TOURS, ESCORT, TAXES, MORE</b>			
South Africa	1/10-25	15D13N	\$5899
Tuscany & Cinque Terre	2/17-25	9D7N	\$2139
Florence City Stay	3/10-17	8D6N	\$1769
Florence Venice Rome	3/13-22	10D8N	\$2939
Classical Greece	4/13-21	9D7N	\$2589
Ireland	4/14-22	9D7N	\$2599
Sorrento, Italy	4/21-29	9D7N	\$2709
Portugal & the Azores	4/27-5/5	9D7N	\$2999
Croatia	4/28-5/6	9D7N	\$3139
Scotland	5/4-12	9D7N	\$2649
Grand Tour of Italy	5/8-19	12D10N	\$3719
China	7/5-15	11D9N	\$3919
Northern Italian Lakes Region	9/4-14	11D9N	\$2999
Northern Capitals of Scandinavia	9/14-24	11D9N	\$3749
Tuscany, Cinque Terre, Ital.Riv.	9/20-29	10D8N	\$3769
Croatia Tour with Slovenia	9/21-30	10D8N	\$3529
Grand Tour of Italy	9/25-10/6	12D10N	\$3719
Grand Tour of Italy	10/2-13	12D10N	\$3719
Italian & French Rivieras	10/3-11	9D7N	\$2739

### AWARD-WINNING TOURS

Durgan Travel is one of just 13 international companies who have won the Italian Government's "Lo Leonardo Internazionale Award" for our tours to Italy. We also received Alitalia's Golden Wings Award in appreciation of the quality and quantity of our tours.

### ALTERNATE GATEWAYS AVAILABLE

On 99 percent of our tours, the departure gateway is Boston. If you're not in the Boston area, it will be possible to join the group out of an alternative gateway, and our agents can help you with those arrangements. Some of the airlines we work with fly out of hubs in Florida, Atlanta, Chicago, or Los Angeles, as examples, meaning you can fly right out of the U.S. to your destination, often arriving at or around the same time as the Boston flight! And snowbirds- even if

you're somewhere south for the winter, you can still join your friends and family from up north right out of a Florida gateway!

### SAFE TRAVELS

We take the safety of our travelers very seriously, and our tours have several features that will keep you safer than the average tour. We use local bus companies and have local people on the ground, which makes us seem far less "American" and also gives us better insight into what's going on locally with any disturbances or unsafe areas. Our escorts are in constant contact with their headquarters and are on top of any conditions that might arise on a tour. Additionally, due to the nature of our business, we don't run scheduled departures on any kind of repeated schedule (i.e. weekly) that would be easy to target.

### WHERE TO BEGIN?

**Italy** is by far our most popular destination, and we often get first-time European travelers who want to visit this beautiful country. We're often asked where to begin. Our **Grand Tour of Italy** is a way to visit a large section of the country in one tour. Our **Sorrento** tour is so popular we've had to devise alternate itineraries. **Taormina, Sicily** is a longtime bestseller, and **Lake Como with Switzerland** is the trendy pick at the moment.

### CRUISING

We have **many wonderful cruises planned**, including Alaska, Bermuda, Canada and the Caribbean **direct from Boston! Call soon** to book, as cabins are limited at these rates. Once an allotment sells out (and many do), any available cabins will be more expensive.

<b>2018 CRUISE VACATIONS</b>		
Oceania <i>Nautica</i> Singapore-Hong Kong	1/15-2/4	from \$6799
Celestyal <i>Crystal</i> Cuba	1/26-2/2	from \$2839
Celestyal <i>Crystal</i> Cuba	2/9-16	from \$2839
Holland America <i>Eurodam</i> So. Caribbean	2/14-25	from \$2399
MSC <i>Seaside</i> Western Caribbean	2/24-3/4	from \$1429
Celestyal <i>Crystal</i> Cuba	3/2-9	from \$2949
MSC <i>Seaside</i> Eastern Caribbean	3/17-24	from \$1429
AMA Waterways <i>AmaPrima</i> Tulip Time	4/6-14	from \$3819
NCL <i>Dawn</i> Bermuda	5/4-11	from \$979
NCL <i>Pearl</i> Alaska	5/20-27	from \$1899
NCL <i>Dawn</i> Bermuda	6/8-15	from \$1099
NCL <i>Pearl</i> Alaska	6/10-17	from \$2059
Celebrity <i>Millenium</i> Alaska w/4 nt. pre-stay	8/20-31	from \$4729
NCL <i>Dawn</i> Bermuda	9/7-14	from \$979
NCL <i>Pearl</i> Alaska	9/9-16	from \$1959
NCL <i>Dawn</i> Boston-Quebec Canada	9/14-21	from \$1199
NCL <i>Sun</i> Greek Isles	9/29-10/7	from \$2539
NCL <i>Dawn</i> Quebec- Boston Canada	10/5-12	from \$1269
Viking <i>Heimdal</i> French River Cruise/Paris	10/13-24	CALL
NCL <i>Dawn</i> Boston-San Juan Repositioning	11/9-18	from \$1449

**Durgan Travel represents all major cruise lines.** We can create a group promotion for as few as 10 people traveling together. For individuals, we can either combine you with one of our groups on a cruise offering you the group rates, or we can take advantage of the deals the cruise lines send us! Call for a promotional flyer!

### USE OUR WEBSITE

We invite you to visit our website- make it a favorite place! One of our **favorite new features** is that our list of available trips (found under the headings "Italy," "Europe & Beyond," and "Cruises") are now **sortable** by destination, date, and price, making it easier for you to find your next trip! Save our site as a "favorite place" because beyond our trips, our "Forms/Information" section contains plenty of helpful information. **If you run a travel group or are interested in**

**starting one**, we encourage you to visit the "Group Leader" tab and "Suggested Itineraries" for a **wealth of travel ideas** worldwide.

### CUSTOM GROUP TOURS

We are also a **custom group tour operator**. We work with retiree, social, ethnic, religious, and employee groups on travel promotions, as well as companies on business meetings, conventions, and sales incentives programs. We have contracts with several major airlines in order to acquire the very best airfares, and due to our **expertise** and **buying power**, can create the **best tours** at the **best rates**. For our group customers, we have a full selection of tours to choose from, and can customize a trip to a group's exact specifications. If you are associated with a traveling group, or would like to put together a group promotion for family, friends, or associates, contact our group department. **We'd love to help you create a successful promotion!** We also work with **religious groups**, be it Israel, the Vatican, or shrines throughout Europe. Tours make ideal fundraisers as well as fostering a great sense of unity. Please share this information with your religious leaders.

### ABOUT THE DURGAN TRAVELER...

This *Durgan Traveler* is updated weekly and emailed periodically to our subscribed clients and posted on our website. If you are not receiving weekly broadcasts from us and have friends or relatives who might be interested in receiving these as well, please email us at [info@durgantravel.com](mailto:info@durgantravel.com). And please "like" Durgan Travel Service on Facebook. Thank you for your **referrals** of other travelers as well!

### CALL TODAY

**Contact us today!** Arrangements can easily be done over the phone, Internet, and through the mail, if you can't visit us in our Stoneham office. We look forward to the opportunity to be of service to you, your friends, and traveling companions.

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 or call Debbie at Ext. 109

For individual travel arrangements, contact:  
 Val ([val@durgantravel.com](mailto:val@durgantravel.com), Ext. 106)

For more information on arranging a group promotion, contact:  
 Lara Naugle ([lara@durgantravel.com](mailto:lara@durgantravel.com), Ext. 118)

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